



## Corporate Aircraft Services

*Owners of corporate aircraft want to introduce the aircraft and operate it by relying on professional organisations who have the experience and will act in the Owner's interest.*

*Having decided to buy an aircraft the owner is faced with four major steps which are Negotiation of the Purchase Agreement, Aircraft Delivery, Selecting a Fixed Base Operator (FBO) to maintain and operate the aircraft, following up on the FBO invoices and operating expenses of the aircraft.*

### Sourcing Aircraft

*Source a suitable aircraft within the budget set by the owner.*

In sourcing an aircraft whether new or pre-owned Reliance will first establish the mission requirements and perform a comparative study of the available types in order to best fit the budget of the owner.

### Negotiation of the Purchase Agreement

*Negotiate the Purchase Agreement for the aircraft whether from the Manufacturer or the previous owner.*

Reliance has negotiated on behalf of Clients the purchase of new and pre-owned aircraft.

### Aircraft Delivery

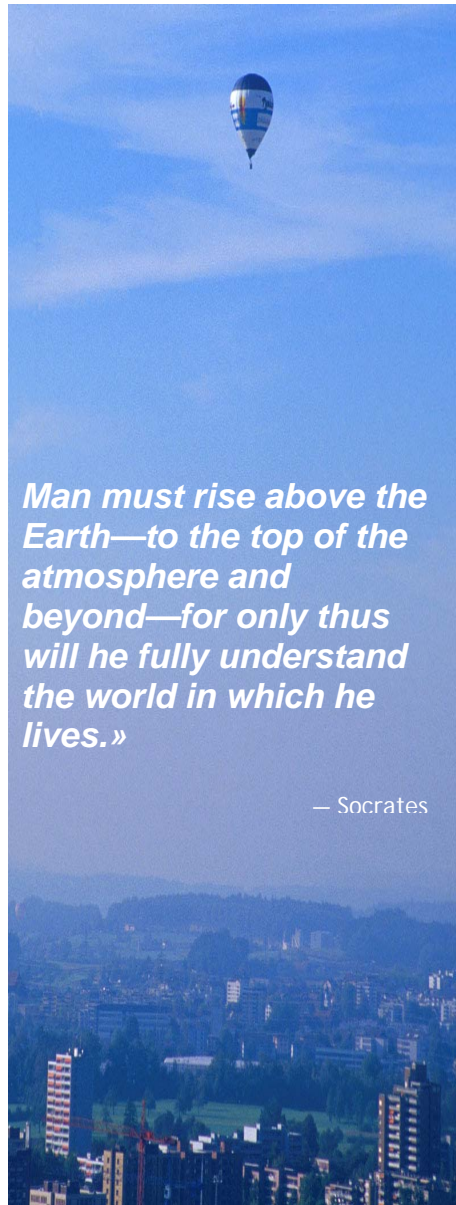
*Accept on behalf of the owner a new or pre-owned aircraft.*

Experience in accepting over 260 new or pre-owned aircraft of all types.

### Cabin Refurbishment

*Supervise the cabin refurbishment of a corporate aircraft until completion.*

Reliance's qualified inspectors have followed corporate aircraft during the cabin installation or refurbishment phase.



*Man must rise above the Earth—to the top of the atmosphere and beyond—for only thus will he fully understand the world in which he lives.»*

— Socrates

### Fixed Base Operator (FBO)

*Advise on the selection of a fixed base operator (FBO) and negotiating the agreement on behalf of the owner.*

Reliance will locate the most suitable FBO to support the aircraft and negotiate the Aircraft Operating Agreement on behalf of the owner.

### Corporate Aircraft Management Oversight

*The service consists of Operational Monitoring of the aircraft, Invoice checking, Inspection of Aircraft and records.*

### Operational Monitoring

*Review the operation of the aircraft.*

Reliance shall review the arrangements by Operator for ensuring that the Aircraft is maintained in an airworthy and serviceable condition throughout the term of the Aircraft Operating Agreement in accordance with all airworthiness requirements applicable from time to time to the Aircraft, all applicable laws, manufacturers' instructions and manuals, and best aviation practice.

### Invoice Checking

*Review the monthly invoices and activities of the FBO on behalf of the owner.*

Reliance shall review and validate all invoices received from FBO and advise on suitable alternatives if required.

### Inspection of Aircraft and records.

*Regular inspection of Aircraft and records will be performed to ensure that aircraft asset value is maintained.*

For further information please do not hesitate to contact us:

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