



## **BFE Management Service**

*Buyer Furnished Equipment is becoming a critical part in the delivery process of an aircraft as Airlines bench mark themselves by offering State Of the Art Cabin Systems to their passengers.*

*Close follow up of the BFE supplier is necessary to ensure timely On Dock Dates (ODD).*

*Reliance Aerospace Solutions offers the BFE management service as a practical and cost effective outsourcing solution.*

### **Management Services Project**

*The management services project consists of having Reliance proactively manage the Vendor to ensure both adherence to the relevant On Dock Delivery Dates and attainment of the Quality standards demanded by the airline.*

*«Progress starts with the diversity of cultures and the confirmation of personalities»*

— Pierre Foliot, La recherche passionnément

### **Project management**

*A Project Manager (PM) will be nominated by Reliance to interface with the suppliers and act as a focal point for the airline. Reliance resources will be deployed on an ‘as needed’ basis to meet with the suppliers and critically review the agreed project timelines and delivery dates.*

*The PM will provide assistance in coordinating and communicating with these suppliers to obtain in a timely manner the necessary commitments and project time lines to meet the ODD. The PM will travel as necessary to the supplier to ensure that they stay within the project timelines and will attend all key events. In case that key events are being held simultaneously at different suppliers, Reliance will provide the necessary personnel to cover at least two key events.*

*Reliance will propose suggestions to the airline based upon their previous experience and if required assist with the commercial agreement.*

### **Experience**

*Reliance staff has over 10 years BFE and IFE experience and have assisted airlines in First Article Inspections for all cabin equipment (Seats, Galleys, IFE).*

### **Service highlights**

- **Contract negotiation with OEM** – includes customization of media content and integration into IFE platform.
- **Definition of IFE, Galleys and Seats** – participation in Initial Technical Coordination Meeting (ITCM); Product development follow-up through Product Design Review (PDR), First Article Inspection (FAI), and Final Acceptance Test (FAT).
- **Final Assembly Line installation** – products integration, validation and testing.
- **Cabin Refurbishment** – IFE and seat supplier selection, design, manufacturing, integration, testing, and certification follow-up.

**For further information please do not hesitate to contact us:**

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